

Prediction Profits

LESSON EIGHT

by

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No experience required!

Chinese Astrology

This comprehensive ten-part course is a guide to earning big money from fortune telling. Discover secret techniques handed down through the ages, including how to predict lucky numbers that you can use in today's world for winning the lottery!

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Chinese Astrology





Welcome and a huge ‘Thank You’ for purchasing Lesson Eight of ‘Prediction Profits’. Let’s continue with revealing ancient secrets and knowledge of the art of fortune telling so you can join the ranks of high earners in this billion pound worldwide industry.

The Secrets of Chinese Astrology

In this lesson you will be studying Chinese astrology, the ancient oriental form of astrology.

You will discover how to give a character reading using the very different principles of Chinese astrology, and how to market this original and unusual mantic art.

What You Will Achieve

By the end of this lesson you will be able to prepare and successfully market Chinese astrological readings. You will have become a Chinese astrologer!

What Is Chinese Astrology?

The mantic art of Chinese astrology (known to the Chinese people as Ming Shui) dates from around 3000BC when the Emperor of the time, Huang Ti, introduced the first calendar which was based on the phases of the moon. Ming Shui actually means ‘the reckoning of fate’.

There are few direct comparisons between western astrology and Chinese astrology. However Chinese astrologers also believe, as western astrologers do, that the forces existing in and around the earth at the time of an individual’s birth govern their character and their future prospects.

The Chinese Calendar

In Chinese astrology the passage of each year is said to be determined by the T’ai sui, an imaginary planet that passes through the heavens mirroring the orbit of the planet Jupiter. It is the position of this planet that determines the Chinese calendar.

A Chinese year is based on the lunar year of 12 months with each month divided into 29.5 days, unlike the system used in the west where a year consists of (normally) 365 days unequally divided into months.

Every two and a half years an extra month is added to adjust the calendar, as opposed to the leap year system in the west, in which a day is added every four years. You may have noticed how the Chinese New Year celebrations occur on a different date each year. This is because it is based upon the lunar year.

Unlike western astrology Chinese astrology operates on a 12 year rather than a 12 month cycle. Each year is governed by a sign but, unlike the signs of the zodiac used in western astrology, the Chinese system uses



animal signs. The year of your birth and your personality is ruled by the animal sign which governs it.

Unlike in western astrology, the signs in Chinese astrology are not linked to the passage of the stars but, rather, to the passage of the years.

An additional facet to the Chinese system is that each year is also governed by one of the five basic elements, which are:

- Metal.
- Water.
- Wood.
- Fire.
- Earth.

These elements exert their influence on each year in a rotating order with, in turn, a positive and a negative influence. These forces can also modify the basic personality profile fixed by the year of birth.

Despite these key differences a Chinese astrological reading is much less complex to calculate and prepare than a western astrological reading, so for this reason alone you should consider it. Also, it will be seen as being a bit different from the usual western astrology.

At its simplest it consists of taking the year of birth and thus determining the ruling sign and the influences which are exerted upon it. It is not necessary to make complex calculations based on the exact date, time and place of birth as in western astrology.

Chinese astrology places a much greater emphasis on:

- Impressions.
- Feelings.
- And the impact of the natural world around us rather than mathematical calculation.

Character Analysis

Because Chinese astrology is a more generalised mantic art than western astrology every Chinese astrological reading is essentially a character analysis only, unlike western astrology which analyses several different aspects of an individual's make up.

In this lesson I explain the various aspects which make up a character reading to a level which is sufficient to give a basic Chinese astrological reading.

Further study of the subject will allow you to give more complex readings, and some recommendations for further reading are provided at the end of this course.



Understanding the Signs

Before proceeding with an understanding of the Chinese astrological signs it is useful to consider the origin of the Chinese signs and their relevance within the system.

According to Chinese belief Lord Buddha called all the animals of the world in front of him before he departed this earth. Of all the world's animals, only twelve completed the journey and, as a reward, each of these twelve animals had a year named after them in perpetuity.

Chinese astrologers firmly believe that those born under each sign closely exhibit the characteristics of the relevant animal.

Personalities of Animals

It is important to appreciate that Chinese understanding of the personality of each animal differs greatly from western understanding.

For example:

- In the West **snakes** are often considered to be dangerous and slippery.
- The Chinese consider them to be wise allies.
- In the West **monkeys** are considered to be intelligent and friendly.
- The Chinese consider monkeys to be somewhat dishonest and quick to take advantage of others.

An insight into the personalities of people born under each sign according to the Chinese system is given next. You can add to this understanding by further study of the subject using the sources suggested at the end of this course. You can determine which Chinese year and animal sign your clients were born under by reference to the table at the end of this section which is the same table used by Chinese astrologers worldwide.

Chinese Animal Signs

The Rat

Rats have a never-ending supply of energy.

They are considered to be:

- Over-energetic and can be frantic.
- Enthusiastic at work, have the power to get things done and are extremely hard working.
- Usually sociable people and have many friends.
- Generous and in some cases over-generous, although usually good with money, planning and budgets.
- Often successful in business.



Despite their gushing personalities rats are sometimes timid at heart and can have difficulty communicating with others.

They mix well with:

- Oxen.
- Dragons.
- Snakes.

They do not mix well with:

- Horses.

The Ox

The ox is plain, simple and unsophisticated but completely dependable.

They are considered to be:

- Calm.
- Dutiful.
- Good family people.

They have extremely long memories and never forget things that need to be done, working away slowly until they achieve their desired aim. They never forget either a favour given or received, or a misdeed done to them.

Oxen are highly materialistic individuals and place a great deal in material possessions which they will work hard to obtain. In difficult times they provide a balanced haven to those who have been less material with their money.

Oxen mix best with:

- Roosters.

But can also live happily with:

- Snakes.
- Rats.

Oxen do not mix well with:

- Sheep.
- Dogs.
- Tigers (are considered to be the worst of all signs to mix with and their natural enemy in the wild).



The Tiger

Tigers are considered to have a great love of life, but they can also be reckless.

It is considered lucky to have a tiger living in one's household since they ward off fire, thieves and ghosts – considered by the Chinese to be the principal threats to a happy home.

Tigers are considered to be:

- Sincere.
- Affectionate.
- Generous.

They can also be:

- Quick-tempered.
- Flighty.

Tigers are hardworking and fearless. They should take care to cool their passions and can expect to achieve more if they do. Tigers like to be different, the centre of attention and can be unconventional or even bizarre. They also appear completely honest but can be deceptive at times.

Tigers mix well with:

- Horses.
- Dogs.
- Boars.

They should avoid:

- Monkeys.
- Oxen.

Both animal signs are apt to deceive them.

The Rabbit

Rabbits are cool, calm and collected.

Rabbits:

- Love peace.
- Always strive to avoid an argument if possible and make good negotiators and mediators.
- Are strong willed but usually appear easily pushed around – a situation which can lead to strained situations where a rabbit is involved.
- Tend to avoid the high life and never take unnecessary risks. They



are long lived, often because of this.

- Are well balanced, but avoid trends, fashions and impulsive behaviour.

Other signs should always take care when negotiating with a rabbit. The rabbit often wins but has a peculiar knack of making it appear that the opponent has won when this is rarely the case. Rabbits do well in work and business although those who do not tend to be dreamers.

Rabbits mix well with:

- Dogs.
- Boars.
- Snakes.

Rabbits can cope quite happily with:

- Rats.
- Dragons.
- Oxen.

They should avoid:

- Roosters.

Often, relationships with other rabbits are also unsuccessful.

The Dragon

Dragons are eager and enthusiastic.

The sign represents:

- Power
- Position
- Vigour.

Dragons:

- Move fast and act with decision.

Those born in the year of the dragon are considered to be some of the most fortunate and destined to be great leaders. They are sometimes said to lead charmed lives.

Dragons tend to rush headlong into all situations, treading on others as they pass by. They are usually successful in their endeavours, although when they do fail, they fail on a massive scale. They do not take long to recover their extraordinary powers.

Dragons are no-nonsense, straightforward types. They are individualists and



often loners with a great ego. They are often followed by an army of followers or admirers.

Dragons mix best with:

- Monkeys.
- Snakes.
- Rats.

They can also mix well with other dragons as long as each is given their own space.

Dragons should avoid:

- Dogs.

The Snake

Snakes are both wise and intriguing.

Snakes are considered to:

- Have a love of the good life and adore luxury.
- Be intelligent and often academically minded.
- Be good people to know.

Snakes are very good at making money and have great luck in business. They should, however, avoid unnecessary risks and gambles and instead trust their own judgement which is always sound and reliable. They are good in personal relationships and often considered sexually attractive.

Snakes possess a good sense of humour which they often use to disguise their worry and concern in difficult or troublesome situations. This is the only main difficulty of dealing with snakes – it is difficult to tell when they are serious or joking.

Snakes can live happily with:

- Oxen.
- Roosters.

Snakes can also coexist with:

- Rabbits.
- Sheep.
- Sometimes even dragons.

They mix reasonably well with most of the other signs, although relationships with boars can end in difficulty or disaster!



The Horse

Horses are freedom loving people who like to be free to do as they please.

Horses are considered to:

- Dislike routine and tight schedules.
- Like to do whatever they please when they please, even if it causes inconvenience to others.
- Be intelligent and fast thinkers, usually able to make snap decisions successfully.

Horses can succeed in any endeavours where they have the freedom to set the pace and tend to wither in those situations where they are forced into a routine or to follow trivial rules. They can be impatient and impetuous. They can also be short-tempered and appreciate people who come to the point.

Horses are happiest with:

- Tigers.
- Sheep.
- Dogs.

They also mix well with other signs who do not try to place limits on the horse's freedom.

They do not tend to mix well with other horses since the combined energies of their constant need for freedom can quickly result in disorganisation or disaster on a grand scale.

The Sheep

Sheep are worthy, virtuous and generous.

They are considered to be:

- Kind, compassionate and gentle.
- Always willing to help, to give and to consider the positions of others.

They can sometimes, however, be shy and insecure and react badly to criticism.

Sheep are apt to be taken advantage of by other signs if they do not take care. They do, however, have a habit of getting their own way by working slowly and steadily towards their goals. They rarely become hostile or violent, except when pushed – severely.

Sheep succeed in the caring professions and other jobs where skills of listening and understanding are needed. They are reliable and steadfast



people to know in times of crisis, although can be slow to act.

Sheep mix best of all with:

- Rabbits.

They also live reasonably happily with:

- Monkeys.
- Dragons.
- Roosters who complement their rather withdrawn personalities.

Sheep do not mix well with:

- Dogs.

Two sheep can make a formidable team as they combine their rather easy-going nature into a tougher, more united force.

The Monkey

Monkeys are impulsive and quick-witted.

Monkeys are considered to be:

- Able to move fast, to think on their feet and to survive even the trickiest situations well.
- Ambitious and energetic and can talk themselves into positions of great power and wealth.

They are also apt to 'put their foot in it', by talking too much.

Monkeys are usually popular with others and have many friends. They are cheerful, vivacious and always willing to offer good advice and encouragement. They enjoy humour and can always lighten the darkest situation.

Monkeys are apt to be smooth talking and deceptive and can talk most other signs into almost any situation with their charm. Some monkeys are apt to be dishonest or even con men, not least because they also have a great liking for bending or breaking the rules.

Monkeys get on well with:

- Rats.

Monkeys do not get on well with:

- Snakes.
- Tigers tend to be infuriated by the monkey.



The Rooster

Roosters are well organised and methodical.

They are considered to:

- Like following a rigid routine and have an eye for detail.
- Be single minded, often to excess, and will push ahead with anything that they regard is right, regardless of the consequences.
- Be good planners and organisers and like to shepherd or control other people's activities. They make good legislators or politicians.

Roosters are fond of debate and can be rather argumentative. Some can consider them to be quarrelsome. They do, however, have a good sense of what is right. They are determined and will work hard to achieve their goals, sometimes to the point of exhaustion.

Roosters mix well with other well organised, disciplined and academically minded signs. **They particularly appreciate the traits of:**

- Other roosters.
- Oxen.
- Dragons.

Roosters can co-habit well with:

- Tigers.
- Sheep.
- Monkeys.

Rabbits often do not make good partners and associates as they find it difficult to understand the rooster's nature.

The Dog

Dogs, like dogs in nature, are loyal, straightforward and devoted.

They are considered:

- To stand up for themselves, and those whom they know and like.
- Can be unnecessarily hostile towards strangers which can cause difficulties at times. To pigeon-hole those whom they meet and 'first impressions count' is a maxim by which they always abide.

Dogs are articulate and well disciplined. They are often more concerned with the needs of themselves than the needs of others. They are always compassionate, although can become noisy and agitated if provoked or when standing up for what they believe in.

Dogs are always prepared to go that much further when seeking to achieve their goals.



Dogs associate best of all with:

- Tigers.
- Horses.
- Rabbits make good life partners.

Dogs rarely associate well with:

- Sheep.
- Dragons.

The Boar

Boars are honest, simple and reliable.

The Boar is considered to be:

- Cheerful, friendly and well liked.
- Troubled by little.
- Often over-generous and apt to be fooled by others, although they all bounce back from the most difficult situations and are never deterred from continuing to like and trust others.

Boars are slow, steady workers and believe in putting in the effort if they want to achieve goals. They are very materialistic and like to surround themselves with possessions which helps to give them a sense of security. They can have rather excessive personalities in some cases and are apt to develop vices.

Boars do well in business and social circles. They and their judgement can always be trusted and they will rarely let others down.

Boars get on well with:

- Rabbits.
- Sheep.

They can also cope well with:

- Tigers.

Boars should usually avoid tigers and snakes as they can prove too treacherous for the placid, pleasant personality of the average boar.

Table of Animal Signs

This table shows the Chinese lunar years governed by each animal sign from 1900 – 2000.



To find which animal sign governs your client's year of birth according to Chinese astrology simply look up their birth date in the table below:

The Rat

From:	To:
31.1.00	18.2.01
16.2.12	5.2.13
5.2.24	24.1.25
24.1.36	10.2.37
10.2.48	28.1.49
28.1.60	14.2.61
16.1.72	2.2.73
2.2.84	19.2.85
19.2.96	7.2.97

The Ox

From:	To:
19.2.01	7.2.02
6.2.13	25.1.14
25.1.25	12.2.26
11.2.37	30.1.38
29.1.49	16.2.50
16.2.61	4.2.62
3.2.73	22.1.74
20.2.85	8.2.86
8.2.97	27.1.98

The Tiger

From:	To:
8.2.02	28.1.03
26.1.14	13.2.15
13.2.26	1.2.27
31.1.38	18.2.39
7.2.50	5.2.51
5.2.62	24.1.63
23.1.74	10.2.75
9.2.86	28.1.87
28.1.98	5.2.99

The Rabbit

From:	To:
29.1.03	15.2.04
14.2.15	2.2.16
2.2.27	22.1.28
19.2.39	7.2.40
6.2.51	26.1.52
25.1.63	12.2.64



11.2.75 30.1.76
29.1.87 16.2.88
6.1.99 27.1.00

The Dragon

From:	To:
16.2.04	3.2.05
3.2.16	22.1.17
23.1.28	9.2.29
8.2.40	26.1.41
27.1.52	13.2.53
13.2.64	1.2.65
31.1.76	17.2.77
17.2.88	5.2.89

The Snake

From:	To:
4.2.05	24.1.06
23.1.17	10.2.18
10.2.29	29.1.30
27.1.41	14.2.42
14.2.53	2.2.54
2.2.65	20.1.66
18.2.77	6.2.78
6.2.89	26.1.90

The Horse

From:	To:
25.1.06	12.2.07
11.2.18	31.1.19
30.1.30	16.2.31
15.2.42	4.2.43
3.2.54	23.1.55
21.1.66	8.2.67
7.2.78	27.1.79
27.1.90	14.2.91

The Sheep

From:	To:
13.2.07	1.2.08
1.2.19	20.2.20
17.2.31	5.2.32
5.2.43	24.1.44
24.1.55	11.2.56
9.2.67	29.1.68
28.1.79	15.2.80
15.2.91	3.2.92



The Monkey

From:	To:
2.2.08	21.1.09
20.2.20	7.2.21
6.2.32	25.1.33
25.1.44	12.2.45
12.2.56	30.1.57
30.1.68	16.2.69
16.2.80	4.2.81
4.2.92	22.1.93

The Rooster

From:	To:
22.1.09	9.2.10
8.2.21	27.1.22
26.1.33	13.2.34
13.2.45	1.1.46
31.1.57	17.2.58
17.2.69	5.2.70
5.2.81	24.1.82
23.1.93	9.2.94

The Dog

From:	To:
10.2.10	29.1.11
28.1.22	15.2.23
14.2.34	3.2.35
2.2.46	21.1.47
18.2.58	7.2.59
6.2.70	26.1.71
25.1.82	12.2.83
10.2.94	30.1.95

The Boar

From:	To:
30.1.11	17.2.12
16.2.23	4.2.24
4.2.35	23.1.36
22.1.47	9.2.48
8.2.59	27.1.60
27.1.71	15.1.72
13.2.83	1.2.84
31.1.95	18.2.96



Checklist

Key Points So Far:

Chinese astrology has little or no connection with western astrology.

- The Chinese year is a lunar year and its length is governed strictly by the phases of the moon.
- The 12 Chinese astrological signs rotate on a **twelve year** cycle.
- The characteristics of people born under each sign are not necessarily and not usually the same as the animals which lend their names to them. (At least not according to western understanding of that animal's character.)
- Chinese astrology is essentially character analysis according to Chinese understanding of an animal's character..

Understanding the Elements

The concept of the elements is an important one in Chinese astrology, and also in other areas of Chinese life such as medicine, philosophy and martial arts.

As you already know, the Chinese believe there are five basic elements which are, **water, wood, fire, metal** and **earth**. According to the Chinese these elements are the ways in which the forces of the universe or energy (known as ch'i) manifests itself on earth.

All the elements interact with another and exert forces on one another in an endless cycle of mystical energy.

Positive and Negative Energy

The Chinese also recognise the positive and negative sides of this energy.

For example, the positive aspects of this relationship are that:

- Metal holds water.
- Water gives life to wood.
- Wood feeds fire.
- Fire produces earth when it is burned and fire is needed to turn ore into metal.

The negative aspects of this relationship:

- Metal cuts wood.
- Wood depletes the earth.
- Earth obstructs water.
- Water puts out fire and fire melts metal.

Whichever element you look at you will see that it has some form of positive and negative interactivity with each of the other elements.



Like the animal signs, the elements rotate in a cycle of influence. At any one time one of the five elements governs the universe and so lends its characteristics to the people who are born at that time, shaping and guiding their present and future lives.

Again, this can manifest itself as a positive or negative force. The table at the end of this section shows which element governs which birth date and whether it is positive or negative. Following is an insight into the characters of those born under each element.

The Elements

Metal

Metal signs are:

- Rigid and resolute.
- Strong, single minded and powerful.

They will pursue objectives in a cool, calm and collected way. They can be fettered by routine and find it difficult to adapt to changing situations. They can be stubborn and difficult to get on with.

A good way to think of a metal personality is that while metal cuts (as in a knife) and confines, it is also strong and supportive.

Water

Water signs are:

- Communicative.
- Flexible.

They are aware of the environment around them and the problems, needs and influences of other people. They are quick to adapt and perform well in different situations and feel comfortable wherever they are.

On the minus side, water signs can be easily directed and manipulated by others. They have great power which can wreak havoc when directed badly or misused. Water people are rarely great planners and organisers but they are good doers and can turn their hands to anything.

A good way to think of a water personality is that it is fluid and able to adapt to any situation and survive it – whether a hot or cold climate, or any terrain. It is also the basis of all human life. Water can also be very destructive, such as in a fierce storm or tidal wave.



Wood

Wood people are:

- Great managers and organisers.
- Able to build the greatest structures and systems using very little in the way of raw materials.

They can make a feast out of a famine, something worthwhile out of nothing. Wood people have great attention to detail and, especially, foresight. They are always able to look into the future, plan and provide for it. They are sincere, ethical and mature.

Wood signs can, however, have difficulty in expressing themselves and communicating with others which sometimes lets them down. Despite this they are good team players and usually physically active. They are kind and considerate but are sometimes apt to be taken advantage of.

A good way to think of a wood personality is that it is dependable and protective and able to build shelter, or create warmth when used in conjunction with fire. In positive form, it can be destructive or dangerous, such as when used to construct a barrier or used as a weapon.

Fire

Fire personalities:

- Make great leaders - they can get things done and can direct and motivate others to achieve great things.
- Have powerful personalities and great passion for what they do.
- Are charismatic and sociable and very persuasive, holding great sway with their many followers and admirers.

Fire personalities can be headstrong, stubborn and difficult to get along with. Their single-mindedness can lead them into trouble. They are great speakers and leaders but yearn to be the centre of attention and this is apt to make them rather dominating and self-centred. They are excitable, enthusiastic, but sometimes rather impetuous.

The positive side of the fire personality is that it is warm, cheering and comforting, so far as others are content to let fire take charge. However, if left to develop out of control the fire personality can be destructive.

Earth

Earth personalities:

- Are warm and open.
- Crave relationships and interaction with others.
- Are sensitive, kind and caring. They will rarely ignore another person in need by without offering help.



- Are good at planning and organising and put the needs of others before themselves.
- Can see things clearly and objectively and are able to concentrate on the main issue, rather than becoming sidetracked.

Earth people are reliable but can be rather unimaginative. Abstract concepts do not interest them. They can appear to be rather boring or over-quiet. Other people can find them rather difficult to understand.

The positive sides of the earth personality are that, like the very earth itself, they are secure and reliable and also aware of the basics of life. They can however be rather dull.

Table of Elements

The following table of elements can be used to determine which element governs your client's birth date, and whether the resultant force is positive or negative.

To use it, simply look up the client's birth date and read off the element shown noting whether the influence is positive or negative.

31.1.00	18.2.01	Positive Metal
19.2.01	7.2.02	Negative Metal
8.2.02	28.1.03	Positive Water
29.1.03	15.2.04	Negative Water
16.2.04	3.2.05	Positive Wood
4.2.05	24.1.06	Negative Wood
25.1.06	12.2.07	Positive Fire
13.2.07	1.2.08	Negative Fire
2.2.08	21.1.09	Positive Earth
22.1.09	9.2.10	Negative Earth
10.2.10	29.1.11	Positive Metal
30.1.11	17.2.12	Negative Metal
18.2.12	5.2.13	Positive Water
6.2.13	25.1.14	Negative Water
26.1.14	13.2.15	Positive Wood
14.2.15	2.2.16	Negative Wood
3.2.16	22.1.17	Positive Fire
23.1.17	10.2.18	Negative Fire
11.2.18	31.1.19	Positive Earth
1.2.19	19.2.20	Negative Earth
20.2.20	7.2.21	Positive Metal
8.2.21	27.1.22	Negative Metal
28.1.22	15.2.23	Positive Water
16.2.23	4.2.24	Negative Water
5.2.24	24.1.25	Positive Wood
25.1.25	12.2.26	Negative Wood
13.2.26	1.2.27	Positive Fire



2.2.27	22.1.28	Negative Fire
23.1.28	9.2.29	Positive Earth
10.2.29	29.1.30	Negative Earth
30.1.30	16.2.31	Positive Metal
17.2.31	5.2.32	Negative Metal
6.2.32	25.1.33	Positive Water
26.1.33	13.2.34	Negative Water
14.2.34	3.2.35	Positive Wood
4.2.35	23.1.36	Negative Wood
24.1.36	10.2.37	Positive Fire
11.2.37	30.1.38	Negative Fire
31.1.38	18.2.39	Positive Earth
19.2.39	7.2.40	Negative Earth
8.2.40	26.1.41	Positive Metal
27.1.41	14.2.42	Negative Metal
15.2.42	4.2.43	Positive Water
5.2.43	24.1.44	Negative Water
25.1.44	13.2.45	Positive Wood
14.2.45	1.2.46	Negative Wood
2.2.46	21.1.47	Positive Fire
22.1.47	9.2.48	Negative Fire
10.2.48	28.1.49	Positive Earth
29.1.49	2.16.50	Negative Earth
17.2.50	5.2.51	Positive Metal
6.2.51	26.1.52	Negative Metal
27.1.52	13.2.53	Positive Water
14.2.53	2.2.54	Negative Water
3.2.54	23.1.55	Positive Wood
24.1.55	11.2.56	Negative Wood
12.2.56	30.1.57	Positive Fire
31.1.57	17.2.58	Negative Fire
18.2.58	7.2.59	Positive Earth
8.2.59	27.1.60	Negative Earth
28.1.60	14.2.61	Positive Metal
15.2.61	4.2.62	Negative Metal
5.2.62	24.1.63	Positive Water
25.1.63	12.2.64	Negative Water
13.2.64	1.2.65	Positive Wood
2.2.65	20.1.66	Negative Wood
21.1.66	8.2.67	Positive Fire
9.2.67	29.1.68	Negative Fire
30.1.68	16.2.69	Positive Earth
17.2.69	5.2.70	Negative Earth
6.2.70	26.1.71	Positive Metal
27.1.71	15.1.72	Negative Metal
16.1.72	2.2.73	Positive Water
3.2.73	22.1.74	Negative Water
23.1.74	10.2.75	Positive Wood



11.2.75	30.1.76	Negative Wood
31.1.76	17.2.77	Positive Fire
18.2.77	6.2.78	Negative Fire
7.2.78	27.1.79	Positive Earth
28.1.79	15.2.80	Negative Earth
16.2.80	4.2.81	Positive Metal
5.2.81	24.1.82	Negative Metal
25.1.82	12.2.83	Positive Water
13.2.83	1.1.84	Negative Water
2.2.84	19.2.85	Positive Wood
20.1.85	8.2.86	Negative Wood
9.2.86	28.1.87	Positive Fire
29.1.87	16.2.88	Negative Fire
17.2.88	5.2.89	Positive Earth
6.2.89	26.1.90	Negative Earth
27.1.90	14.2.91	Positive Metal
15.2.91	3.2.92	Negative Metal
4.2.92	22.1.93	Positive Water
23.1.93	9.2.94	Negative Water
10.2.94	30.1.95	Positive Wood
31.1.95	18.2.96	Negative Wood
19.2.96	7.2.97	Positive Fire
8.2.97	27.1.98	Negative Fire
28.1.98	5.2.99	Positive Earth
6.2.99	27.1.00	Negative Earth

Working Out the Dominant Element

An important part of a Chinese astrological reading is to determine the dominant element for your client. This can be done in a variety of ways.

However, the most usual (and also one of the simplest) ways is to determine the element which governs each of five separate aspects of the client's birth data and then make an informed judgement as to which is their dominant element, and thus which element exerts its influence on their character.

This process requires you to study five pieces of birth data relating to your client:

1. The element of the birth year.
2. The fixed element of their animal sign.
3. The element of the hour of birth.
4. The element of the month of birth
5. The element of the country of birth.

Item 1 can be established from the Table of Elements which we have just studied.



Items 2–5 can be calculated with reference to the charts which follow. First, find out the element relating to **each** of the five pieces of data. You can then make an assessment of which is the dominant element.

There are no rights and wrongs to this. Sometimes it is clear, for example, that if an individual has a Negative Water, a Negative Fire and a Positive Earth element within their birth data that their dominant element will be Negative Water.

In other cases it is less clear cut. You are allowed to use your judgement, mixing both facts and your feel for the subject.

Example

The dominant element of a client born on 2 December 1963 at 0115 hrs. in New York would be calculated as follows:

- **The element of the birth year:** Negative Water *
- **The fixed element of their animal sign:** Negative Wood
- **The element of the hour of birth:** Negative Water *
- **The element of the month of birth:** Positive Water *
- **The element of the country of birth:** Positive Metal

To find the element simply look up the date, time or place in the relevant table.

In this case it would be sensible to deduce that **water** is this client’s dominant element, and that it tends to exert a negative influence.

Table of Fixed Elements of the Animal Signs

Each of the animal signs is governed by an element, as follows:

Rat	Positive Water
Ox	Negative Water
Tiger	Positive Wood
Rabbit	Negative Wood
Dragon	Positive Wood
Snake	Negative Fire
Horse	Positive Fire
Sheep	Negative Fire
Monkey	Positive Metal
Rooster	Negative Metal
Dog	Positive Metal
Boar	Negative Water

Table of Elements of the Birth Hour

Each minute of the day is governed by an element, as well as an animal sign, as follows. The animal sign is listed to illustrate this but in this case, we are



only interested in the element.

2300 – 0059 (Rat)	Positive Water
0100 – 0259 (Ox)	Negative Water
0300 – 0459 (Tiger)	Positive Wood
0500 – 0659 (Rabbit)	Negative Wood
0700 – 0859 (Dragon)	Positive Wood
0900 – 1059 (Snake)	Negative Fire
1100 – 1259 (Horse)	Positive Fire
1300 – 1459 (Sheep)	Negative Fire
1500 – 1659 (Monkey)	Positive Metal
1700 – 1859 (Rooster)	Negative Metal
1900 – 2059 (Dog)	Positive Metal
2100 – 2259 (Boar)	Negative Water

Table of Elements of the Month of Birth

Each month of the year is governed by an element, as well as an animal sign, as follows. The animal sign is listed to illustrate this but in this case, we are only interested in the element.

(The relationship between month and element in this case is an adequate approximation, since the system of months varies under the Chinese calendar.)

January (Ox)	Negative Water
February (Tiger)	Positive Wood
March (Rabbit)	Negative Wood
April (Dragon)	Positive Wood
May (Snake)	Negative Fire
June (Horse)	Positive Fire
July (Sheep)	Negative Fire
August (Monkey)	Positive Metal
September (Rooster)	Negative Metal
October (Dog)	Positive Metal
November (Boar)	Negative Water
December (Rat)	Positive Water

Table of Elements of the Place of Birth

Every country is governed by an element which is based upon the ruling animal sign and element at the time the country was ‘born’, e.g. founded or established. This method can be used to find the ruling element for any country, but several countries are listed below.

Note that a degree of individual interpretation is often needed when deciding when a particular country was ‘born’.

Australia (Rat)	Positive Metal
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France (Dog)	Positive Earth
Canada (Rabbit)	Negative Fire
China (Ox)	Negative Fire
United Kingdom (Sheep)	Negative Earth
United States (Monkey)	Positive Metal

Checklist

Key Points So Far:

- Chinese astrology recognises five basic elements which exert their influences on every individual – Water, wood, fire, metal and earth.
- Elements can have both a positive and negative influence.
- The characteristics of each element and those dominated by them are similar to the character of each element in nature.
- The elements govern each lunar birth year in a rotating ten year cycle, each element having a positive and negative influence over a two year cycle before the cycle moves on to the next element.
- A variety of considerations must be taken into account when working out each client's dominant element.

Understanding the Concept of Yin and Yang

The concept of yin and yang is relevant to Chinese astrology as it is to other areas of Chinese belief. The easiest way to explain yin and yang is that **yang is positive whilst yin is negative**.

Neither yin nor yang is wrong nor right, **they are simply opposites** and, whilst **they oppose each other**, similarly, **they also complement each other**.

Each of the five basic elements has both a yin side and a yang side and expresses its personality differently depending upon which it is.

The animal signs, however, are considered to be either positive (yang) or negative (yin):

Yang signs are:

- Rat.
- Tiger.
- Dragon.
- Horse.
- Monkey.
- Dog.

Yin signs are:

- Ox.
- Rabbit.



- Snake.
- Sheep.
- Rooster.
- Boar.

One easy way to understand the concept of yin and yang with regard to the animal signs is that the yang signs express male characteristics and the yin signs express female characteristics.

This does not mean that all yang signs can only belong to men, or all yin signs can only belong to women, rather that the relevant characteristics are expressed in either a masculine (outgoing) or feminine (receptive) way.

Masculine Signs

Masculine signs express their characteristics purposely, bravely and often aggressively. They are signs of action, or purpose and of force. They press ahead with trying, doing and achieving.

Female Signs

Female signs express their characteristics in a more careful, considerate way. They are signs of the thinker, the planner. They are quieter and more thoughtful. They are sensitive, receptive, conciliatory. Occasionally they are manipulative. They reach their ultimate goals, but by a different route.

A shortcut to understanding yin and yang is to look at the relevant pros and cons of the element as it exists in nature. The positive or yang force of water is as a bringer of life, of nutrition to animals and plants. The negative or yin force is of a flood, clearing away the debris and detritus for the beginning of a new season. Neither of them is necessarily right or wrong, good or bad. Both forces have their part to play in creating an equitable balance.

When reading a character, therefore, always consider the positive and negative (yang and yin) sides and give your advice accordingly.

Understanding Compatibility and Relationships in Chinese Astrology

As we have studied already in this lesson, one of the great underpinning concepts of Chinese astrology is that of the relationship and interactivity between the elements. Because of this Chinese astrology is a very good tool to use when answering questions on compatibility. This is a question frequently asked by clients who may seek astrological guidance on a marriage, life or business partner, or just simply a friendship. As a Chinese astrologer you are well equipped to offer this advice.

When answering questions on compatibility you should first calculate the ruling element of all of the parties in an intended relationship or association



and then examine how compatible (or incompatible) they are.

Much can be gleaned from the compatibility of the elements in the natural world, so always examine this aspect first. For example, metal can contain and control water, but it can also be corroded by it over the passage of time. Earth relies on fire for its very lifeblood. This comes about, according to Chinese belief, by the nourishment gained from the burning of wood.

You will very often find that the situations which apply to these natural relationships also apply to the relationships between people who possess the various dominant elements. For example, metal personalities often exert great control over water personalities, yet are susceptible to being influenced by them gradually (worn down), over a long period of time.

In addition to this natural analysis there is also a fixed pattern of compatibilities and incompatibilities which has been developed over the centuries by Chinese astrologers. Tables showing these compatibilities are given below and you can consult them for definitive guidance on these matters.

Element Compatibilities

Chinese astrology compatibility is based upon the interaction between these elements. These interactions are classified as being either of the 'Generating' type or of the 'Overcoming' type.

Here is the list of interactions based on the 'Generating' principle:

- Wood feeds Fire.
- Fire creates Earth.
- Earth contains Metal.
- Metal collects Water.
- Water nourishes Wood.

Here is the list of interactions based on the 'Overcoming' principle:

- Wood parts the Earth.
- Earth absorbs Water.
- Water douses Fire.
- Fire melts Metal.
- Metal cuts Wood.

The Chinese Art of Placement or Feng Shui

When giving a full picture of the elements affecting an individual's life it is useful to have knowledge of the Chinese Art of Placement, or in Chinese, Feng Shui.

Feng Shui is a geomantic principle which claims that the earth is criss-



crossed by lines of energy running all over its surface. These lines of energy derive from the elements themselves. Depending on one's location in the world, Feng Shui practitioners claim it is possible to suffer from either a shortage or a surplus of these energies, imbalances which can have negative effects upon an individual's life.

Feng Shui is all about understanding these forces and seeking to correct or balance them. In Feng Shui, for example, an individual who suffers from a surplus of water energy may be advised to avoid living near water, whereas an individual who suffers from a shortage of water energy might be advised to add a pool or fish tank to their home.

Feng Shui is a useful tool in understanding the compatibilities and incompatibilities between the elements and is particularly useful in plotting relationships, although it has a much wider scope. It also has its uses in improving the chances and luck of the client by understanding the elemental influences which play upon their lives and seeking to correct any imbalances.

It should be noted that Feng Shui is outside the coverage of this course and clients who are interested in its applications would be best advised to consult a Feng Shui master. However, after you have given an astrological consultation to a client it is worth mentioning the additional – and very powerful – uses of Feng Shui and any additional useful interpretation it may offer.

Marketing a Chinese Astrology Service

Many exciting marketing opportunities are open to anyone offering a Chinese astrology service. Although few students would claim that Chinese astrology is the most popular mantic art, this is actually one of its advantages. There is very little (if any) competition when marketing such a business.


Because of this, setting up your own Chinese astrology service could prove hugely successful. Demand is growing steadily – many clients have heard of Chinese astrology and are keen to try it out, creating both a sizable novelty market as well as an ample market of serious customers.

Potential Marketing Methods

Here are some pointers on the main ways to sell your service:

Selling personal readings

A personal Chinese astrology service is one of the easiest ways to get started. Readings can be offered in your own home, or in the home of your clients. A reading lasts from 15 minutes to 40 minutes and the average charge is £30–£60.



The great advantage of Chinese astrology is that it does not need any complex calculations to be carried out (as with western astrology). Because of this it could form a useful add-on service to clients for other mantic arts.

Selling Chinese Astrology Readings by Post and Email

It is perfectly possible to sell a postal or email Chinese astrology service. This operates in the same way as a personal service, except that you must either write down your reading or record it. This can be posted to the client to listen to at their convenience, or they can listen to it over the Internet.

The typical charge for a reading is likely to be around £30–£50. It is generally not as high as a western astrology reading, although it should be noted that your preparation and reading time will almost certainly be much less. There is no chart to prepare, although if you are artistically minded you might like to illustrate your reading with the relevant Chinese characters, details of which can be found in some of the texts suggested for further reading.

Press Publicity and TV/Radio

More and more newspapers and magazines are becoming interested in articles on Chinese astrology, and in publishing Chinese astrological readings. The great advantage here is that you can even approach those who already offer western astrology and need not feel that you are ‘treading on the toes’ of another astrologer. One good suggestion is to offer newspapers and magazines free articles in return for publicising your personal or postal reading service.

The same very much applies to TV and radio. Many programmes are interested in covering Chinese astrology either on a regular or occasional feature basis, so it is worth contacting them to offer your services. Readings can be undertaken either for a presenter, or perhaps a guest. Again, payment may be offered in the form of free publicity for other services as well as, or as an alternative to, cash payment.

Premium Rate Telephone Services

The premium rate telephone services are perhaps the biggest and most profitable way of selling all astrological services. Currently there are very few Chinese astro-lines, offering excellent potential for anyone who is entrepreneurially minded.

Both live and recorded options can be considered. Chinese astrology is much more suited to a live service than western astrology because only basic birth data is required and a reading can be quickly prepared and given in a call of a length which the client will find acceptable in terms of cost.



Further Marketing Guidelines

Here are some further guidelines you will find useful when marketing your service:

- Be sure to make it clear that western astrology and Chinese astrology are completely different mantic arts. Some potential clients do not understand this. By making it clear you will maximise your market.
- Always point out the fundamental differences, e.g. the Chinese system is based upon a cycle of 12 years, not of 12 months. This gives your service extra sales appeal. It also helps to explain why a Chinese reading is completely different to that of a western reading.
- Chinese astrology is not only able to tell the fortunes of Chinese people, but westerners equally. Indeed, the western market is by far the largest market. Your marketing should be aimed at this sector. It is not necessary to be Chinese in order to give a Chinese astrological reading, as long as you follow the principles of the Chinese system.
- Regular users of western astrology are perhaps the very best potential clients for a Chinese astrology service (much better than users of other mantic services or those who do not yet use fortune telling services).

Checklist

Key Points So Far:

- Yin and Yang should be considered as opposites and complementary to each other, not good or bad, wrong or right.
- Chinese astrology is ideally suited to giving advice on compatibility.
- When marketing Chinese astrology it is essential to stress that it is different to western astrology.
- The market for Chinese astrology is currently small, but has excellent potential for growth.

Recommended Reading

I hope you have enjoyed studying Chinese astrology and have discovered that although it is very different to western astrology, it is a wonderful, complementary mantic art to offer within your fortune telling service.

I now recommend that you take as much time as possible to refine your Chinese astrological skills. A good way to do this is to prepare test readings for yourself, your family and friends.

You will also find the following books on the subject of astrology invaluable in your further study of the subject:

- Chinese Beliefs and Superstitions by Evelyn Lip (Graham Brash, Singapore).
- Chinese Elemental Astrology by E.A. Crawford and T. Kennedy (Piatkus).



- The Art and Practice of Chinese Astrology by Derek Walters (Pagoda Books).
- The Complete Book of Chinese Horoscopes by Lori Reid (Element).
- The Handbook of Chinese Horoscopes by Theodore Lau (Souvenir).

Extra Help

A brief explanation of the system upon which the Chinese calendar is based:

The Chinese calendar is based on the lunar year of 12 months each divided into 29.5 days, unlike the system used in the west where a year consists of (normally) 365 days unequally divided into months.

Every two and a half years an extra month is added to adjust the calendar, rather than the leap year system in which a day is added every four years as in the west. As a consequence Chinese astrology operates on a 12 year rather than a 12 month cycle.

The characteristics of individuals born under a particular animal sign are similar to the characteristics of the animal which lends its name to that sign. However, **there are important differences which must be remembered when following this principle:**

The Chinese understanding of the personality of each animal differs greatly from western understanding. For example, in the west snakes are often considered to be dangerous and slippery, while the Chinese consider them to be wise allies.

If a client's birthdate was 3 March 1971 the animal sign they would be born under, according to Chinese astrology:

This client would be born under the sign of The Boar. This is worked out simply by looking through the Table of Animal Signs until you locate the relevant birthdate.

Explanation of what is meant by the Chinese term Ch'i:

Ch'i is energy. According to the Chinese the elements of water, wood, fire, metal and earth are the ways in which the forces of the universe manifests itself on earth. All the elements interact with another and exert forces on one another in an endless cycle of mystical energy.

The chief characteristics of metal signs:

Metal signs are rigid and resolute. They are strong, single minded and powerful. They will pursue objectives in a cool, calm and collected way. They can be fettered by routine and stubborn and difficult to get on with.

The chief characteristics of fire signs:

Fire personalities make great leaders. They get things done and can direct and motivate others to achieve great things. They have powerful personalities and great passion for what they do. They are charismatic and sociable and very persuasive, holding great sway with their many followers



and admirers. They can be headstrong and stubborn.

You need five pieces of information to determine a client's dominant element:

You will need to know the element of the birth year, the fixed element of their animal sign, the element of the hour of birth, the element of the month of birth and the element of the country of birth.

The concept of yin and yang:

The easiest way to explain yin and yang is that yang is positive whilst yin is negative. Neither yin nor yang is wrong nor right, they are simply opposites and, while they also oppose each other, similarly, they also complement each other.

The dominant elements highly compatible with water:

Fire and wood.

What is important to stress to your clients when marketing a Chinese astrology service:

Western astrology and Chinese astrology are completely different mantic arts. Point out that the Chinese system is based upon a cycle of 12 years, not of 12 months. It may also help to explain that Chinese astrology is not only able to tell the fortunes of Chinese people, but westerners equally.

Conclusion for This Lesson

Congratulations! You now have a basic knowledge of Chinese astrology, how it works and how it differs from western astrology. You also know how to work out and understand the influences of the animal signs and the elements and how to market and carry out a Chinese astrological reading for your clients.

The really exciting news is that all of this knowledge takes you a step nearer towards becoming a serious player in this billion pound business.

If you want more leisure time and a lifestyle where you call the shots, all you have to do is simply study each of the lessons and learn the art of prediction. Then you can set about establishing your fortune telling business.

Have fun and I look forward to joining you for the next lesson, when I continue to explain this fascinating and lucrative world!

Sarah Rhinegold